



## Press release

14 February, 2017

Telecom Systems and Doors Computer are now offering innovative and comprehensive solutions based on their common skills and their respective areas of expertise.

Patrick Chuffart, Director of Telecom Systems and Xavier Ducros, Director of Doors Computer, signed a strategic cooperation agreement for Switzerland to jointly develop and commercialize advanced information technology solutions for companies.

Based on the existing services and integration capabilities as well as the latest technological innovations in the market, joint offerings include complete solutions for Datacenters, IT networks and security, desktop management and mobility.

The two leaders share a common vision and strategy for the growing importance of adopting a new approach. The aim is to simplify the life of Swiss companies, in particular the Romans, while meeting their needs for the management and supervision of their infrastructure.

This partnership will use the distribution channels of Telecom Systems and Doors Computer to market this range of offers and services.



Patrick Chuffart, Director of Telecom Systems: "I am very pleased to announce our most promising partnership

with Doors Computer. Today, the Swiss IT market, and in particular that of Romandie, needs innovation to remain competitive. The innovative professional-quality solutions we will be marketing with Doors Computer will enable Telecom Systems, already well positioned in this rapidly changing market, to offer its customers access to unique know-how and skills."



Xavier Ducros, Director of Doors Computer said, "We are delighted to be able to announce this strategic

partnership. At the time when many competitors were being bought by major Swiss or European companies, the resale market in the French-speaking part of Switzerland has upset the rules of business and the quality of the relations undertaken. Working with Telecom Systems will provide our customers with access to a full range of services while meeting their needs and putting humans

back at the center of the equation."

#### About Telecom Systems

Telecom Systems, founded in 1989 in the Lausanne region, specializes in the transport, management and monitoring of computer data. Telecom Systems is a certified partner of the top brands and manufacturers of the domain and offers seven areas of activity: Network Infrastructure, Data Center and Cloud, Security, Mobility, Surveillance and Supervision and Managed Services. The quality of the solutions and services offered, the mastery of new technologies and the expertise of its engineers enables Telecom Systems to take a leading position in the market.

<https://www.telsys.ch/>

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#### About Doors Computer SA

Doors Computer is a supplier and reseller of IT services.

Based on our experience in the Lake Geneva region for more than 20 years, our areas of expertise are: Hardware and software sales, Consulting and audit ,Engineering and Managed Services, Project management, Personnel placement: Fixed / temporary, All brands repair center, Training - Microsoft, Vmware, Financing - Rental & Leasing.

Doors favours a corporate culture centered around passion, proximity and commitment. Present in Neuchâtel and Geneva, our employees aim to simplify your life. Our experience enables us to offer you innovative and appropriate IT solutions to suit your needs in terms of quality and the best price available in the Swiss market. Customer satisfaction is the driving force behind our company and its daily quest inspires us to always move forward.

<http://www.doors.ch/>

<https://www.facebook.com/DoorsComputer/>

<https://www.linkedin.com/company/doors-computer-sa>

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